

# MONTHLY MEMBERSHIP PROGRESS REPORT

LOCATION ZAMBIA

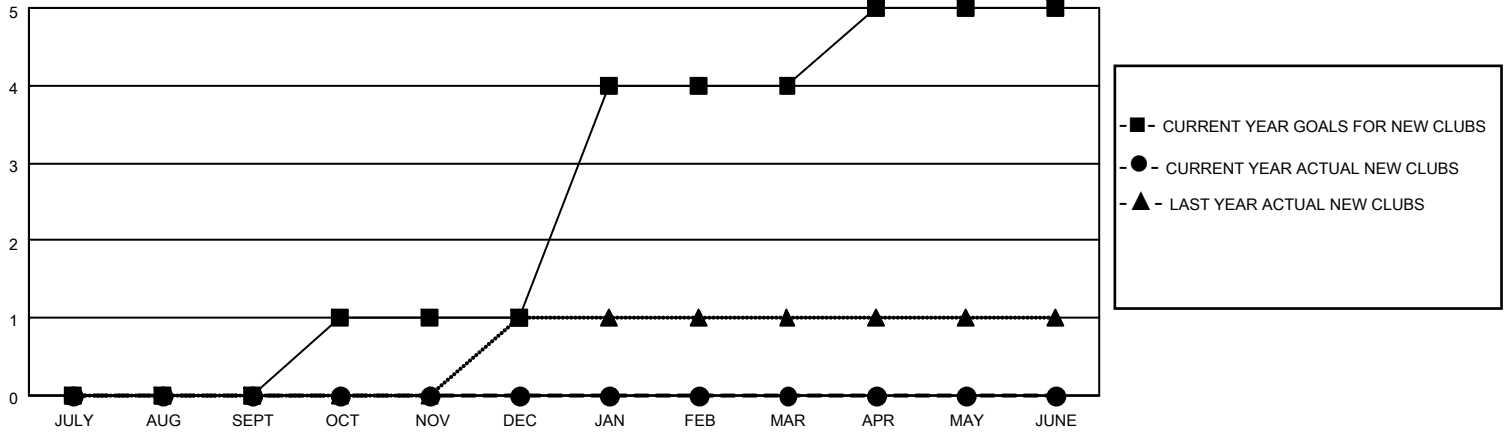
District 413

Results as of: 8/31/2021

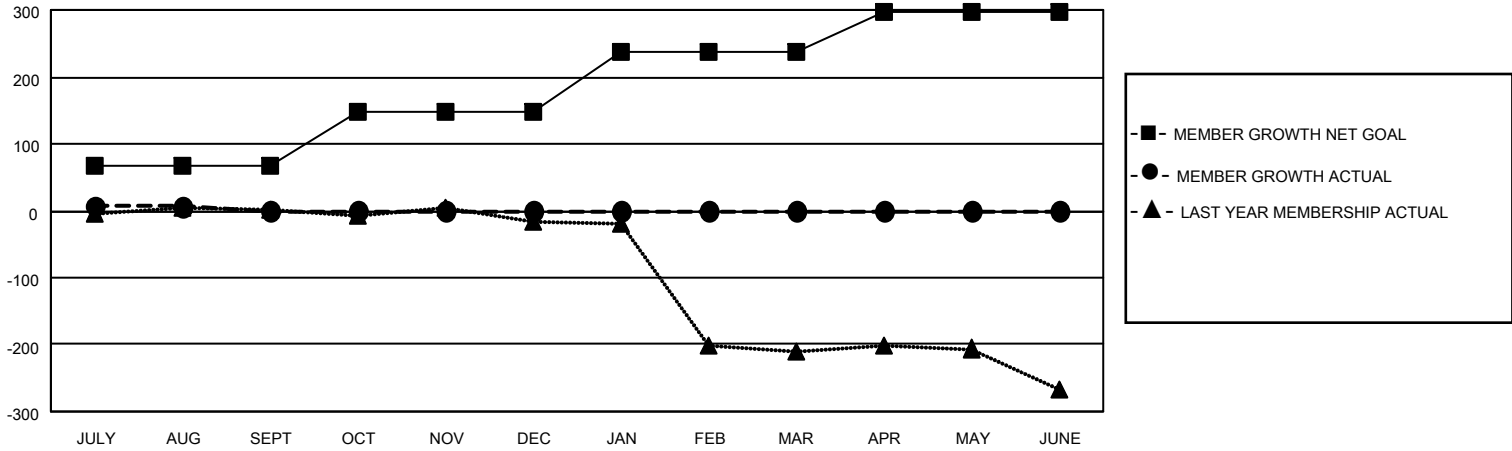
| Clubs                 |               |           |               |
|-----------------------|---------------|-----------|---------------|
| RESULTS FOR 2021-2022 |               |           |               |
| QUARTER               | NEW CLUB GOAL | NEW CLUBS | DROPPED CLUBS |
| JULY/AUG/SEPT         | 0             | 0         | 1             |
| OCT/NOV/DEC           | 1             | 0         | 0             |
| JAN/FEB/MAR           | 3             | 0         | 0             |
| APR/MAY/JUNE          | 1             | 0         | 0             |

| Members               |                        |                      |   |
|-----------------------|------------------------|----------------------|---|
| RESULTS FOR 2021-2022 |                        |                      |   |
| QUARTER               | MEMBER GROWTH NET GOAL | MEMBER GROWTH ACTUAL | DROPPED MEMBERS ACTUAL<br>(including transfers) |
| JULY/AUG/SEPT         | 68                     | 56                   | 8   |
| OCT/NOV/DEC           | 80                     | 0                    | 0   |
| JAN/FEB/MAR           | 90                     | 0                    | 0   |
| APR/MAY/JUNE          | 60                     | 0                    | 0   |

**GOALS AND ACTUAL NEW CLUBS CUMULATIVE**



**GOALS AND ACTUAL MEMBERS CUMULATIVE**



|  |  |   |                |   |       |   |              |          |  |  |                           |    |                                 |    |
|--|--|---|----------------|---|-------|---|--------------|----------|--|--|---------------------------|----|---------------------------------|----|
| <p><b>DROPPED CLUBS: 1</b></p>   | <p>7 CLUBS OF 50 ADDED 1 OR MORE NEW MEMBERS</p> | <p style="text-align: center;"><u>GENDER DISTRIBUTION</u></p> <p>MALE 648 (57.09%)</p> <p>FEMALE 487 (42.91%)</p> <p>NON BINARY 0 (0.00%)</p> <p>PREFER NOT TO ANSWER 0 (0.00%)</p> |                |   |       |   |              |          |  |  |                           |    |                                 |    |
| <p><u>DROPPED MEMBERS</u></p> <table style="width: 100%; border-collapse: collapse;"> <tr> <td style="width: 80%;">DECEASED</td> <td style="text-align: right;">1</td> </tr> <tr> <td>CLUB CANCELLED</td> <td style="text-align: right;">7</td> </tr> <tr> <td>OTHER</td> <td style="text-align: right;">0</td> </tr> <tr> <td><b>TOTAL</b></td> <td style="text-align: right;"><b>8</b></td> </tr> </table> | DECEASED   | 1   | CLUB CANCELLED | 7 | OTHER | 0 | <b>TOTAL</b> | <b>8</b> | <p style="text-align: center;"><a href="#">CLICK HERE FOR CUMULATIVE MEMBERSHIP DATA</a></p> | <table style="width: 100%; border-collapse: collapse;"> <tr> <td style="width: 80%;">TOTAL FAMILY UNIT MEMBERS</td> <td style="text-align: right;">66</td> </tr> <tr> <td>FAMILY MEMBERS PAYING HALF DUES</td> <td style="text-align: right;">34</td> </tr> </table> | TOTAL FAMILY UNIT MEMBERS | 66 | FAMILY MEMBERS PAYING HALF DUES | 34 |
| DECEASED   | 1  |   |                |   |       |   |              |          |  |  |                           |    |                                 |    |
| CLUB CANCELLED   | 7  |   |                |   |       |   |              |          |  |  |                           |    |                                 |    |
| OTHER  | 0  |   |                |   |       |   |              |          |  |  |                           |    |                                 |    |
| <b>TOTAL</b>   | <b>8</b>   |   |                |   |       |   |              |          |  |  |                           |    |                                 |    |
| TOTAL FAMILY UNIT MEMBERS  | 66   |   |                |   |       |   |              |          |  |  |                           |    |                                 |    |
| FAMILY MEMBERS PAYING HALF DUES  | 34   |   |                |   |       |   |              |          |  |  |                           |    |                                 |    |